

Sale of electricity from RES generation



### **About us**

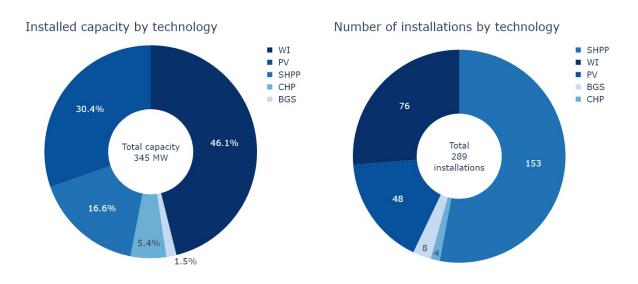
The company has been operating in the renewable energy sources (RES) market since 2004. From the very beginning, it has been managing investment projects and carrying out its own investments in the RES sector, with a particular focus on wind energy. Thanks to the long-term commitment of the team and hard work, RENPRO has gained a strong position on the market, becoming a recognizable brand and a reliable business partner.

Since 2020, the company has expanded its operations to include the sale of electricity to the End User in Poland. Currently, RENPRO has more than 40 employees in three offices in Poland: Szczecin, Grudziądz and Wrocław. RENPRO is a company with fully Polish capital, which contributes to supporting the Polish economy.



# The company's current portfolio — Renewable Energy Generators

The core business of RENPRO's is the offtake of electricity generated in renewable energy installations directly from generators. Currently, RENPRO's portfolio includes more than 280 installations with a total installed capacity of more than 340 MW, with 98% of the electricity produced at these installations coming from natural resources. The largest amount of electricity sold by RENPRO in 2024 originated from hydropower power plants.





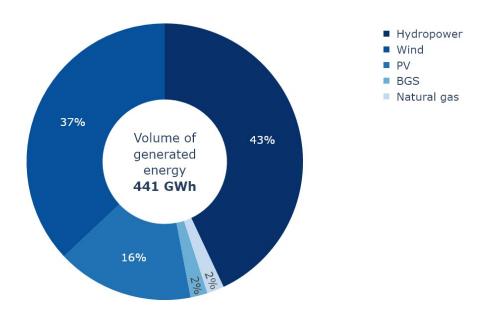








Structure of fuels and other primary energy carriers used to generate electricity sold in 2024



## Sales to the end customer

On the basis of the license for electricity trading No. OEE/779/18597/W/DRE/2014/BT, granted by the President of the Energy Regulatory Office on April 17, 2014, for the period until December 31, 2030, RENPRO sells electricity to the End User. As part of its electricity sales activities, RENPRO offers its services to Institutional and Business Customers.

#### Institutional Customers

- Participation in:
  - tender proceedings,
  - RFP,
  - RFQ.

#### **Business Customers**

- Bid preparation:
  - tailored based on real histoprical electricity consumption profile,
  - individually coupled to the End User needs,
- Multivariate analysis of the Customer's needs,
- Optimization of distribution taffifs conditions,
- Complete management of the switching procedurę.











#### Service scope for the End User

RENPRO provides comprehensive services to customers in the business sector and public tenders. The company offers a wide range of services based on a fixed price and various algorytms of variable prices. **The comprehensiveness of our service consists in:** 

- acting as the Balancing Responsible Party (BRP),
- verification of the status current ongoing contracts:
  - termination of the sales contract with the existing seller, if necessary,
- matching the right switching process:
  - notification to the Distribution System Operator (DSO) about the new electricity sales contract.
  - update if necessery the distribution contract,
- efficiently delivering the switching proces to a positive verification,
- reliable and duetime invoicing based on data from the DSO,
- access to the Electronic Customer Service Office (E-BOK), which allows easy monitoring of all billing,
- at the customer's request, it is possible to confirm the origin of electricity from RES with a guarantee of origin (GoOs),
- collision-free implementation of contractual/service changes:
  - addition/deletion of Point of Delivery (Metering Point),
  - handling of generation utilities,
  - Annexing the agreement.

#### Support for cPPA physical contracts

RENPRO offers the possibility to balance the electricity generated from RES with the electricity consumed at the End User's designated Point(s) of Delivery.

In the above formula, the Entity responsible for commercial balancing (BRP) verifies and settles the energy consumed and generated in a 15-minute interval according to the generation and consumption profile defining:

- the volume of electricity consumption of the End User covered (balanced) by RES generation,
- the volume of generation deficit to the energy consumption of the End User (consumption greater than generation),
- the generation volume surplus over the End User energy consumption (consumption less than generation).

A border condition for the implementation of electricity balancing in such a formula is that the End User has metering system with remote data transmission, which allow measurement in and 15-minutes intervals.











# Clients and key references



RENPRO is a strategic partner of the Society for the Development of Small Hydroelectric Power Plants



RENPRO is a member of the Polish Chamber of Energy Storage and Electromobility



RENPRO is a supporting member of the Society of Energy Trading





# **Contact**

#### **Electricity sales**

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# The elements work for us

#### Our offer:

- flexible range of energy purchasing and sales options
- years of experience in providing services to RES producers
- comprehensive design and planning services
- advanced prediction systems and management of renewable energy units